2018-19 CORN DISCOUNTS

(LOAD BY LOAD BASIS)

SUBJECT TO CHANGE WITHOUT NOTICE

Moisture

- 1.5% Shrink Per Point above 15.0% moisture, prorated to the nearest tenth
- Max of 20.0%
- NO DRYING CHARGES

Damage

- 1 cent for each 1.0% from 5.1% to 10.0%
- Over 10.0% Subject to Rejection

Heat Damage

- 1 cent for each .1% from 0.3% to 0.5%
- Over 0.5% Subject to Rejection

Broken Corn and Foreign Material

- 2 cents for each 1.0% from 3.1% to 5.0%
- 3 cents for each 1.0% from 5.1% to 7.0%
- Over 7% Subject to Rejection

Test Weight

- 1 cent for each 1 lb. from 53.9 down to 52.0 lbs.
- 2 cents for each 1 lb. under 51.9 lbs. down to 50.0 lbs.
- Under 50.0 lbs. Subject to Rejection

Musty and/or Sour

- 10 cents per bushel or Subject to Rejection

Insect Bored or Damaged

- 10 cents per bushel
- Live bugs present Subject to Rejection

Other

- Rodent or Bird Contamination, Stones, Glass or other Commercially Undesirable Foreign Material Subject to Rejection
- Corn containing Aflatoxin is Subject to Rejection



Contract Offerings

DELIVERY & PAYMENT TERMS

Payments available via ACH or check any time after delivery (subject to a lien search)

SPOT CONTRACT

- No forward contract has been agreed upon with ELITE OCTANE
- Corn priced at closing cash price on day of delivery
- All corn delivered without an existing Cash, Basis, or DP contract(s) will be spotted on day of delivery unless prior arrangements have been made

FORWARD CONTRACT

- Allows producer to lock in a price for corn to be delivered at a later date
- Cash price has been established prior to delivery, any subsequent CBOT price changes do not affect the contracted price
- Delivery period has been established prior to delivery

BASIS CONTRACTS (BASIS ONLY OR NO FUTURES PRICE ESTABLISHED)

- Allows producer to lock in a basis level while leaving the futures level not established futures level can be established any time during CBOT trading hours
- Final contract price will be the futures level (once established) plus or minus the contracted basis level
- Title of grain passes to ELITE OCTANE at time of delivery
- Basis contracts may be rolled one time prior to delivery to a different shipment period or futures month within the same crop year, with a service charge to apply
- ELITE OCTANE has the right to price basis contracts at the closing price on the last trading day of the month prior to futures expiration if the producer has not instructed ELITE OCTANE to price prior to the market close

HEDGE TO ARRIVE CONTRACT (HTA OR FUTURES ONLY)

- Allows producer to establish a futures level while leaving the basis level not established basis can be set at any time during business hours.
- Final contract price will the contracted futures level plus or minus the basis level (once established)
- Must contract in 5,000 bushel increments
- HTA contracts are subject to a service charge
- Basis must be set prior to shipment and/or before the last trading day of the month prior to the delivery period
- HTA contracts may be rolled to a different shipment period or futures month one time within the same crop year, with a service charge to apply
- ELITE OCTANE has the right to set basis at Spot Basis price for Spot Shipment Month if the producer has not instructed ELITE OCTANE to set basis prior to close of business on the last trading day of the month prior to the delivery period

DEFERED PRICE (DP OR PRICE LATER)

- Allows producer to deliver corn without establishing a cash price
- Title of grain passes to ELITE OCTANE at time of delivery. Market Price gain or loss is for the account of the seller
- DP Contracts must be priced during CME trading hours 7:00pm-7:45am and 8:30 am-1:15 pm Sunday through Friday
- ELITE OCTANE may charge an Unload Charge and/or a subsequent Monthly Service Charge at its discretion. All Charges will be established
 and agreed upon at the time of contract

MINIMUM PRICE CONTRACT

- Allows producer to establish a minimum price for corn while still maintaining the ability to take advantage of market rallies
- At the time the contract is made a base futures contract, base futures price, expiration date, and a minimum price will be established
- The final price will be the minimum price plus the captured increase, if any, of the base futures contract above the base futures price
- The producer must decide when to capture the increase above the base futures price there is no automatic repricing

